

## Message Text

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PAGE 01 QUITO 06375 271312Z

50

ACTION ARA-20

INFO OCT-01 ISO-00 ARAE-00 AEC-11 AID-20 CEA-02 CIAE-00

CIEP-03 COME-00 DODE-00 EB-11 FEAE-00 FPC-01 H-03

INR-11 INT-08 L-03 NSAE-00 NSC-07 OMB-01 PM-07 RSC-01

SAM-01 SCI-06 SP-03 SS-20 STR-08 TRSE-00 FRB-03

AECE-00 INRE-00 NSCE-00 SSO-00 PA-04 PRS-01 USIE-00

OPIC-12 DRC-01 EUR-25 /194 W  
----- 040496

O P 271256Z SEP 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC IMMEDIATE 2619

INFO AMCONSUL GUAYAQUIL PRIORITY

UNCLAS QUITO 6375

E.O. 11652: N/A

TAGS: PGOV, ENRG, EINV, EC

SUBJ: ADA CASE: 12 FIRMS QUALIFIED TO BID WITHIN 45 DAYS FOR  
FORMER ADA CONCESSION

REF: QUITO 6123

1. SEPTEMBER 27 QUITO PRESS CARRIES CEPE'S SEPTEMBER 26 ANNOUNCEMENT THAT 12 OF THE 15 FIRMS INTERESTED IN BIDDING ON THE FORMER ADA CONCESSIONS HAVE BEEN QUALIFIED: UNION OIL ECUADOR (US), TENNECO OIL (US), ESSO LATIN AMERICAN (US), SHELL OIL COMPANY (US), NORTHWEST PIPELINE CORPORATION (US), SANTA FE INTERNATIONAL CORPORATION (US), BURMA OIL TRADING (ENGLISH), HISPANOIL (SPANISH STATE), SHELL INTERNATIONAL PETROLEUM NAATSHAPIJ (ENGLISH-DUTCH), DEMINEX (GERMAN STATE), CONSORCIO HIDECA-TALON (VENEZUELAN), AND NORWEGIAN OIL CORPORATION (WHICH WOULD OPERATE THROUGH OIL AND GAS FUTURES, INC., (US), AND WAS "CONDITIONALLY" QUALIFIED).

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PAGE 02 QUITO 06375 271312Z

2. QUALIFIED BIDDERS HAVE 45 DAYS FROM SEPTEMBER 26 TO SUB-

MIT THEIR BIDS.

3. CEPE'S ANNOUNCEMENT NOTED WITHOUT COMMENT THAT ADA HAD NOT ENTERED THE BIDDING.

4. "EL COMERCIO" REPORTED THAT MINISTER OF NATURAL RESOURCES JARRIN, IN ANNOUNCING CEPE'S DECISION "INDICATED THAT WITH THIS STEP THE GOVERNMENT IS INITIATING A STAGE OF ADMINISTRATIVE HONESTY, MAKING A REAFFIRMATION OF NATIONAL WILL IN ACCORDANCE WITH LEGISLATION IN EFFECT AND THE DECISION OF ALL ECUADOREANS THAT THEY SHOULD PUT AN END FOREVER TO A PERIOD OF IRREGULARITIES AND ERRORS WHICH HAVE BEEN THE REASON WHY THE NORMAL DEVELOPMENT OF PETROLEUM ACTIVITIES IN THAT AREA (GULF OF GUAYAQUIL) HAS BEEN HELD UP. HE ADDED THAT HE CONSIDERED THAT THIS ACTION OF THE GOVERNMENT IS THE BEST TRIBUTE TO THE ECUADOREAN PEOPLE BECAUSE IT WAS NOT POSSIBLE TO CONTINUE THE SAME SITUATION OF SCANDAL AND UNREST."  
BREWSTER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM INDUSTRY, PETROLEUM CONCESSIONS, PROPOSALS (BID)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 SEP 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION ARA  
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**Original Handling Restrictions:** n/a  
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**Reference:** QUITO 6123  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** boyleja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 08 JUL 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <08 JUL 2002 by maustmc>; APPROVED <04 FEB 2003 by boyleja>  
**Review Markings:**

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EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADA CASE: 12 FIRMS QUALIFIED TO BID WITHIN 45 DAYS FOR FORMER ADA CONCESSION  
**TAGS:** PGOV, ENRG, EINV, EC, ADA  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005